

TAJDAR ANAS

Address: Mohalla Gher Munaf, Amroha – 244221, Uttar Pradesh

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CAREER OBJECTIVE

To obtain a challenging position in the **finance/sales / NBFC sector** where I can utilise my experience in **loan processing, customer handling, and field sales**, while contributing to organisational growth and achieving professional excellence.

PROFESSIONAL SUMMARY

Experienced **Sales & Loan Processing Professional** with over **6 years of field experience** in NBFC operations, loan sourcing, documentation, and target achievement. Strong communication skills with the ability to manage customers, meet monthly targets, and work under pressure.

WORK EXPERIENCE

Retail Manager / Sales Manager

Tata Financial Services Limited

Duration: 05 January 2026 – Present

Location: Uttar Pradesh

- Handling **retail loan sales and file collection**
- Monthly target of **10 loan files**
- Responsible for customer sourcing, verification, and documentation
- Coordinating with credit, operations, and collection teams
- Earning **1.50% commission** on loan amount
- Maintaining confidentiality and compliance as per company policy

Sub-DSA / Sales Associate

Cholamandalam Investment & Finance Company Ltd.

Duration: July 2025 – Present

Location: Delhi / Uttar Pradesh

- Worked as Sub-DSA in the retail loan segment

- Achieved **8–10 loan files per month**
 - Earned incentive based on **2% of the loan amount**
 - Customer sourcing, verification, and documentation
 - Coordination with the branch and credit teams
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Sales Executive

STPK Services Pvt. Ltd.

Duration: July 2024 – July 2025

Location: Uttar Pradesh

- Handled loan sales and file collection
 - Monthly target of **6–8 loan files**
 - End-to-end customer handling from lead to disbursement
 - Maintained client relationships and follow-ups
 - Worked as per company policies and compliance
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Health Worker

Human Welfare Development Society (Public Health Programme)

Duration: 2018 – 2023

Location: Amroha, Uttar Pradesh

- 5 years of experience in the public health fieldwork
 - Community outreach and awareness programs
 - Data collection, reporting, and coordination
 - Worked with local authorities and beneficiaries
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EDUCATIONAL QUALIFICATIONS

Qualification	Board / University	Year
MBA (Retail)	Sikkim Manipal University	2014
M.Com	M.J.P. Rohilkhand University, Bareilly	2011
M.A. (Sociology)	M.J.P. Rohilkhand University, Bareilly	2013
B.Com	M.J.P. Rohilkhand University, Bareilly	2009
Intermediate	U.P. Board, Allahabad	2006
High School	N.I.O.S. Board, Delhi	2004

PROFESSIONAL COURSE

- One Year **Diploma in Computer Application & Multilingual DTP**
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SKILLS

- Loan Processing & Documentation
 - Field Sales & Target Achievement
 - Customer Relationship Management
 - NBFC & Retail Finance Operations
 - MS Word, MS Excel, Email Handling
 - Basic Computer & DTP Knowledge
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PERSONAL DETAILS

- **Father's Name:** Mr. Shabab Ahmed
- **Date of Birth:** 04 July 1986
- **Marital Status:** Unmarried
- **Nationality:** Indian
- **Languages Known:** Hindi, Urdu & English